





## WE DO LOGISTICS: **FIT FOR THE FUTURE.**

In live the fi

We move 2.8 billion tonne-kilometres of transport every year – environmentally friendly by train and ship.

Inland waterway vessels and railways emit only around a quarter of the  $CO_2$  per tonne transported compared to lorries.



## OUR TRANSPORT OFFER: CLEVERLY COMBINED.

Our strength lies in the mix: RheinCargo offers trimodal connections between water, rail and road, thus creating complete logistics solutions.



## YOUR ADDED VALUE: EVERYTHING FROM A SINGLE SOURCE.

YANG MING

We offer customised, flexibly organised plans for your transports: punctual, safe and environmentally friendly.



## WE ARE COMMITTED TO YOUR SUCCESS!

#### ← SASCHA ODERMATT

Managing Director, Neuss branch

"For me, RheinCargo means the compatibility economic thinking with ecological action."

#### → GÖTZ JESBERG

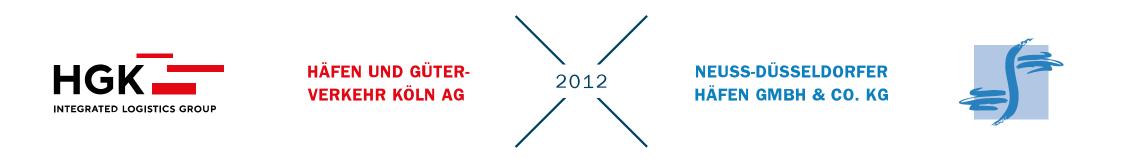
Managing Director, Cologne branch

"RheinCargo to me symbolises customised logistics services from the region to the rest of the world."



## RHEINCARGO

### MODERN SERVICE PROVIDER WITH A LONG-STANDING TRADITION



STRONG PARTNER NETWORK RheinCargo GmbH & Co. KG was founded in 2012 as a joint venture between two companies: "Häfen und Güterverkehr Köln AG" (HGK) and "Neuss Düsseldorfer Häfen GmbH & Co. KG" (NDH). Each company has a 50 per cent holding in RheinCargo.



## **RHEINCARGO** EXPERTISE & EXPERIENCE

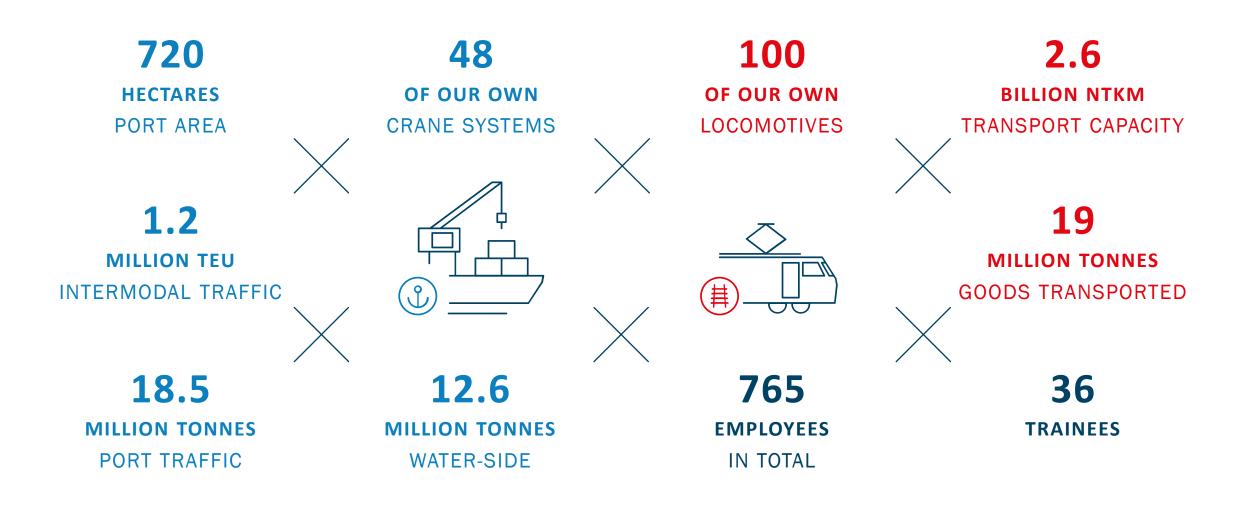
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#### WELL POSITIONED

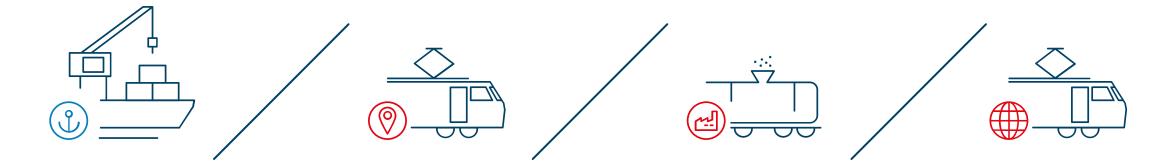
Whether you need rail, waterway, port or factory transport – we have the individual solution for your transport requirements. Our expertise is based on decades of experience and extensive connections. Together with our partners, we cover the entire spectrum of the logistics industry so can offer you the best terms for your company's success.



## **PERFORMANCE FIGURES** YOU CAN COUNT ON THESE



## YOUR CONTACT POINT THE PROFIT CENTRE MANAGERS





LUKAS KLIPPEL PROFIT CENTRE MANAGER PORTS



CAROLINE CALMUND PROFIT CENTRE MANAGER REGIONAL TRANSPORT



TIMO REUTER PROFIT CENTRE MANAGER PLANT TRANSPORT



STEFFEN VOLKMER PROFIT CENTRE MANAGER LONG-DISTANCE TRANSPORT







## PROFIT CENTRE PORTS

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## **PORTS** BRIEF PROFILE OF PROFIT CENTRE

#### TEAM

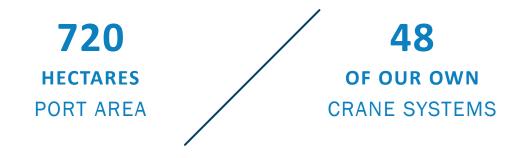
- Around 140 employees covering sales, operations and technology
- Active at seven port locations
- Six locations with our own operations (Neuss, Düsseldorf and Cologne)

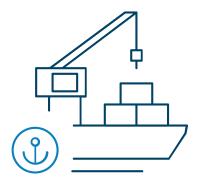
#### **INDUSTRIES/CUSTOMERS**

Broad spectrum of customers and industries

#### STRUCTURE

 Cross-location management by a small, dynamic team at the Neuss, Düsseldorf and Cologne branches





PORTS

RHEINCARGO 08/05/24

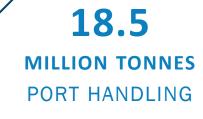
## **THE RANGE** FOR OUR CUSTOMERS

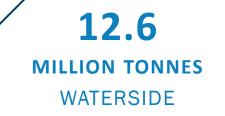
- Handling and storage services
- In combined transport and in the container sector
- Liquid goods, dry bulk goods
- "Traditional" port handling
- Organisation of transport chains
- Technical services in the area of crane and handling systems



PORTS

**1.2** MILLION TEU INTERMODAL TRAFFIC







## **THE ADDED VALUE** FOR OUR CUSTOMERS

#### TODAY:

- Standardisation of our service processes across location boundaries
- Improving service quality and greater transparency
- Customised solutions by bundling expertise tailored to customer needs
- Joint management of future transformation processes

#### ... AND IN THE FUTURE:

- Securing and expanding the service portfolio at our established locations as a reliable partner for industry and trade
- Development and expansion of the range of services, especially surrounding technical service



PORTS

## YOUR CONTACT POINT IN THE PORT PROFIT CENTRE



LUKAS KLIPPEL

#### PROFIT CENTRE MANAGER PORTS

+49 (0)221 390 - 2900 lukas.klippel@rheincargo.com



**MARCEL BECK** 

SALES MANAGER PORTS

+49 (0)221 390 – 2905 marcel.beck@rheincargo.com

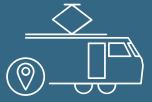
PORTS





## PROFIT CENTRE REGIONAL TRANSPORT

RheinCargo



## **REGIONAL TRANSPORT** BRIEF PROFILE OF PROFIT CENTRE

#### TEAM

- Around 260 employees covering operations
- Planning and distribution
- Engine driver, shunting attendant, wagon master

#### **INDUSTRIES/CUSTOMERS**

 Wide range of customers and transport goods from a range of production areas

#### STRUCTURE

Management across locations by one team





## **THE RANGE** FOR OUR CUSTOMERS

- Professional railway logistics in and around the ports of Cologne, Neuss and Düsseldorf
- Block train transport
- Wagon group and single wagon transport
- Special services in the shunting area
- Services customised to the needs of local industry



REGIONAL TRANSPORT

RHEINCARGO 08/05/24

## **THE ADDED VALUE** FOR OUR CUSTOMERS

#### TODAY:

- Reliable performance through flexible use of resources
- Expert service provision backed by many years of experience

#### ... AND IN THE FUTURE:

- Improving efficiency of service provision
- Expansion of transparency and communication
- Closer cooperation with the customer

REGIONAL TRANSPORT





## YOUR CONTACT POINT IN THE REGIONAL TRANSPORT PROFIT CENTRE



**CAROLINE CALMUND** 

#### PROFIT CENTRE MANAGER REGIONAL TRANSPORT

+49 (0)221 390 - 1175 caroline.calmund@rheincargo.com



**JULIA SCHNECK** 

#### SALES REGIONAL TRANSPORT

+49 (0)221 390 – 1177 julia.schneck@rheincargo.com

REGIONAL TRANSPORT

RHEINCARGO 08/05/24



## PROFIT CENTRE PLANT TRANSPORT



## **PLANT TRANSPORT** BRIEF PROFILE OF PROFIT CENTRE

#### TEAM

- 115 employees at seven locations
- 24/7 shift work 365 days a year if required

#### **INDUSTRIES/CUSTOMERS**

- Primarily chemicals and mineral oil

#### STRUCTURE

- Two additional operations managers for NRW and southern Germany, who manage the general operational conditions at the locations
- One project manager for implementation projects at new locations
- One commercial project manager for the sustainable optimisation and control of commercial processes



PLANT TRANSPORT



## **THE RANGE** FOR OUR CUSTOMERS

- Customised shunting services in the siding area
- Individual services within a company division, e.g. loading and monitoring activities during loading and unloading processes, monitoring of the railway infrastructure, provision of a railway operations manager (BOA)



PLANT TRANSPORT

#### **REFERENCES:**

COAL & COKE IN BOTTROP BETWEEN SHIP AND BLAST FURNACE



MINERAL OIL IN FLÖRSHEIM & LUDWIGSHAFEN SHUNTING & FILLING

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## **THE ADDED VALUE** FOR OUR CUSTOMERS

#### TODAY:

- Most stringent safety standards and high reliability
- Shunting services in critical production processes
- Close dialogue with our customers to fine-tune our service and adapt it to current circumstances

#### ... AND IN THE FUTURE:

- Expanding our shunting services in other sectors
- Adapting our existing shunting services to the challenges of the future
- Striving for long-term working relationships with our customers



#### PLANT TRANSPORT



## **YOUR CONTACT POINT** IN THE PLANT TRANSPORT PROFIT CENTRE



**THOMAS NEBICH** 

**DOMINIK HAFNER** 

#### **HEAD OF OPERATIONS PLANT TRANSPORT** SOUTHERN GERMANY

+49 (0) 151 42 39 55 47 dominik.hafner@rheincargo.com



#### PLANT TRANSPORT

**TIMO REUTER** 

**PROFIT CENTRE MANAGER PLANT TRANSPORT** 

+49 (221) 390 - 1297 timo.reuter@rheincargo.com

#### **HEAD OF OPERATIONS PLANT TRANSPORT** NRW

+49 (0) 151 23 44 55 20 thomas.nebich@rheincargo.com

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# PROFIT CENTRE LONG-DISTANCE TRANSPORT

Ökostrom



## LONG-DISTANCE TRANSPORT BRIEF PROFILE OF PROFIT CENTRE

#### TEAM

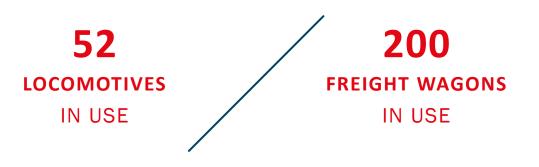
- 30 employees in planning plus two in sales
- 148 employees in the operations, including 121 engine drivers

#### INDUSTRIES/CUSTOMERS

- Transport of hazardous goods (oil and chemicals)
- Combined transport
- Special transports

#### STRUCTURE

- Organised into sales, planning and operation
- Cross-location management from Cologne-Niehl





#### LONG-DISTANCE TRANSPORT

RHEINCARGO 08/05/24

## **THE RANGE** FOR OUR CUSTOMERS

- Rail transport under our own licence in Germany, Austria and the Netherlands as well as in Switzerland via our sister company RheinlandCargo Schweiz
- Modern fleet, customised to our customers' needs
- Specialist in dangerous goods
- Waste certificate
- CO<sub>2</sub>-neutral transport, 100% green electricity

#### **TRANSPORT MIX 2023:**





#### LONG-DISTANCE TRANSPORT

## **THE ADDED VALUE** FOR OUR CUSTOMERS

#### TODAY:

- Great flexibility and short response times
- High planning reliability and punctuality
- All-round service provider driven by a service philosophy that puts the customer at the centre

#### ... AND IN THE FUTURE:

- Further development of RheinCargo as a logistics service provider for all sectors
- Customised services



#### LONG-DISTANCE TRANSPORT



## YOUR CONTACT POINT IN THE LONG-DISTANCE TRANSPORT PROFIT CENTRE



**STEFFEN VOLKMER** 



**NECATI KULA** 



HENDRIK OTTEN

PROFIT CENTRE MANAGER LONG-DISTANCE TRANSPORT SALES LONG-DISTANCE TRANSPORT

SALES LONG-DISTANCE TRANSPORT

+49 (0)221 390 – 1780 steffen.volkmer@rheincargo.com +49 (0)221 390 – 1178 necati.kula@rheincargo.com +49 (0)221 390 – 1173 hendrik.otten@rheincargo.com



#### LONG-DISTANCE TRANSPORT



## 24 HOURS A DAY, 7 DAYS A WEEK: CLEVERLY COMBINED.



## ACTIVELY PROTECTING THE ENVIRONMENT YOU CAN RELY ON THIS





## **RHEINCARGO GMBH & CO. KG** info@rheincargo.com / www.rheincargo.com

#### **NEUSS BRANCH**

Hammer Landstraße 3 41460 Neuss

Telefon: +49 2131 5323 - 0 Telefax: +49 2131 5323 - 100

#### COLOGNE BRANCH

Am Niehler Hafen 2 50735 Cologne

Telefon: +49 221 390 - 0 Telefax: +49 221 390 - 1343

